

Consolidated Publishing Company

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The Anniston Star
The Daily Home
The Cleburne News
The Jacksonville News

December 3, 1999

Mr. David Hogan, A.I.A.
Vice President
Dario Designs
116 Middle Road
Southborough, MA 01772

Dear David,

Now that we have completed the planning and programming phase of our building project I want to express my appreciation to you and your company for the good work you have done for us.

The process has been good for our company, and for those of us who manage it. The critical and analytical thinking you and others led us through resulted in a much clearer picture of our needs. You and your team simply presented the facts that helped us make the best decision for our company.

We gained exactly what I wanted from this process. Our decisions were based on sound reasoning and credible data that were shaped, but not dictated, by our personal approach to the project.

I look forward to working with you and your firm on the next phase of this project and wish for you and yours a happy holiday season.

Sincerely,



Edgar L. Fowler, Jr.
Vice President for Operations