

150 River Street Hackensack, N.J. 07601-7172 201/646-4750 201/646-4768 (fax) ruffino@bergen.com

April 22, 1999

To Whom It May Concern:

I am writing this letter in reference to the services provided by Dario Designs for The Record in Hackensack, New Jersey. We have used their services for many projects such as a distribution study, quiet room design, new "Advertising Team" layout for the NAA Partners 2000 project, and production and packaging masterplans for our facilities in both Hackensack and Rockaway, New Jersey.

Dario Designs has a staff that is extremely knowledgeable in the newspaper field. Not only do they eliminate the learning curve associated with a newspaper facility project, but they also add real value and insight to the operations. Dario DiMare, David Hogan, and David Ehrhardt all have a tremendous amount of experience in designing newspaper facilities.

They have all been very creative, thorough, and attentive in addressing our needs. They really do treat us the way a customer should be treated.

Two of the best qualities Dario Designs brought to these projects are their honesty and integrity. They have earned both our trust and respect.

I would recommend Dario Designs to any client considering architectural services. If you have any questions, please feel free to call me at 201-646-4750.

Sincerely yours,

Richard J. Ruffino