

501 North Calvert Street P.O. Box 1377 Baltimore, Maryland 21278-0001 410 332-6000

July 30, 1997

Mr. Dario DiMare, A.I.A. President Dario Designs, Inc. 1 Elda Road Framingham, MA 01701

Dear Dario:

On behalf of The Baltimore Sun I wish to express my thanks and gratitude to you for consulting with and offering invaluable insight to the Building Renovation team as we designed our space and determined the direction of our sale / leaseback project. Your assessment and critique of the space planning and test fit course we were on prompted us to step back, reevaluate our direction and make decisions in time to avoid further costs and delays to the project. Your advice and recommendations persuaded us of the need to secure additional space to provide for a better design, better adjacencies as well as the flexibility to grow or implement "teaming" concepts in the future. In addition, your ability to articulate to the Architect and Developer why the test fits would not accommodate The Sun's needs was extremely beneficial in moving the project forward.

Finally, I want to thank you for playing an active and important role in our discussions with the Publisher, the Times Mirror Real Estate Director and other Sun Executives. Your evaluation and recommendations were well received and you validated the advice we heard from our other consultants. I also want to thank you for going out of your way to rearrange your schedule on such short notice. Given our deadlines it was important to have you attend these meetings even though it meant juggling your schedule. It was reassuring for me, given my experience with building design and construction projects, to have you present to offer us your knowledge of trends in the newspaper industry. I could always rely upon your counsel to ensure the right decisions were made for The Baltimore Sun and the success of the project.

Respectfully yours,

Richard J. Donati Project Coordinator

cc:

Howard Weinstein Mike Youchah

