



**COMPUTER DIVISION**

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**Pete Kraeger**, Director of Production  
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July 27, 2005

TO WHOM IT MAY CONCERN:

I am pleased to add my voice to the many newspaper people in recommending the services of Dario Designs.

The Dario team designed four very different and unique printing and distribution projects for our group in Michigan. In Grand Rapids, they developed a greenfield project in a rural area 10 miles from our existing business office. In Kalamazoo, the project entailed an addition and extensive remodeling of our existing facility. A greenfield project which combined two newspaper's printing and distribution facilities into one building comprised the Valley project. Finally, our Flint project was a new facility in a one-block area adjacent to our existing printing and distribution facility. While these were from very different applications and two different teams, we were very pleased that all had common trends, which made the final projects successful.

The Dario Design team took a very detailed approach to collecting data as they developed innovative solutions to our varying business needs. They listened to our concerns and translated those concerns into a variety of options to solve our problems. We did not receive "canned" solutions, but innovative responses. The integrity of these highly skilled professionals is above reproach. Having worked with many newspaper facility designers over the past 20 years, I can categorically say that this is certainly the most creative, innovative and honest group I have had the pleasure to work with on a project.

I would not hesitate to recommend them for any project in our industry.

Sincerely,

Pete Kraeger  
Director of Production

PK/pas