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Nov. 27, 2007

David Hogan
Dario Designs
29 Bartlett St.
Marlborough, MA 01752

Dear David,

Thank you and congratulations on a terrific job on Seacoast Media Group's new office/production facility.

With your help we accomplished a lot: We opened on time, we saved more than \$150,000 in capital funds, and our change order costs were a mere 4.7 percent of the original construction contract.

SMG employees enjoy coming to work in an environment that is comfortable and allows them to engage with each other in ways that were not possible in our two former buildings. Having everyone under one roof has improved process and communication; access to production departments, for example, has made our operation more efficient and raised quality. The overall design and the workflow design in particular ease the processes that, as you know, can get quite chaotic during day/night production cycles.

Throughout the project you and the others at Dario Design (particularly Rick Hayden and Paul Coates) have been a tremendous help to me as we worked through a variety of issues in a calm, calculated manner. Please extend my thanks to any and all who had a hand in our project.

It's been a real joy working with you – maybe we can do it again some day.

Best,

A handwritten signature in black ink that reads "Paul Briand". The signature is fluid and cursive, with the first name "Paul" and last name "Briand" clearly legible.

Paul Briand
Director of Operations