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January 3, 2000

Mr. Dario D. D. DiMare
Dario Designs Inc.
1 Elda Road
Framingham, Ma. 01701

Dear Dario:

Our project to prepare all Wall Street Journal plants to receive two tower units and balance all press lines into a uniform configuration is proceeding with great success. In slightly more than one year, I'm happy to say that Dario Designs has completed design documentation and specifications for twelve Wall Street Journal printing plants requiring building additions and internal renovations. Ten of these plants are already in various stages of construction and two more plants will soon award contracts for construction.


As you know, this project consists of major construction and renovations at each location. Recently, The Wall Street Journal completed mechanical installation of two TKS tower units in their Charlotte, North Carolina plant. In Chicopee, Massachusetts two presses have recently received stacked units and RTP's to rearrange the press lines into a uniform 6-folder-6 configuration. Within the next few weeks, each of Chicopee's presses will receive two Goss Newsliner tower units. Next week we will start similar installations in LaGrange, Georgia. At each location, the areas were well prepared to receive the press equipment.

The fact that we are still on schedule with all construction and equipment installations is a credit to Dario Designs. Placing an addition on an existing building and doing press bay alterations at the same time is never an easy job, especially when the nightly production can not be interrupted. Quantifying the time and money saved working with Dario Designs would be difficult to do, but I'm certain it was substantial.

Dario Designs has done a splendid job of guiding everyone through schematic design, design documentation, planning board review, bidding, and contract administration. Over the past twenty-five years, I've had the opportunity to work with several architectural firms throughout the country. Having seen the quality of Dario Designs documentation and drawings, the manner in which your people service the owner, the thoroughness of your firms work, and the professional manner in which your people conduct themselves, I want to make you aware of the high regard my associates and I have for Dario Designs.

Your people have done a superb job of detailing each project from the very start. They have been fair in their judgement when controversy has arisen over contract obligations and have kept us informed every step of the way. I feel confident as the Owner's Representative that we have received the best value possible in both architectural service and construction administration.

Sincerely,



John P. Conboy

Cc: David Hogan
Robert Chartrand