



ANTHONY F. TIERNO
Executive Vice President
& Chief Operating Officer

December 1, 1995

To Whom It May Concern:

During the past four years I have had the opportunity to work with Dario DiMare, AIA, on numerous projects, both large and small, with great satisfaction. As a result of these experiences, I feel very confident in recommending Mr. DiMare and his company, Dario Designs, Inc., to anyone in need of a quality architectural firm.

Mr. DiMare is, in my opinion, an extremely qualified architect, and is extraordinary in his knowledge of the newspaper industry. Through his familiarity with technology, equipment, vendors and processes, he instinctively knows the impact of business decisions on the operations and facility. This combination of talent and knowledge has saved our company money in staffing, material waste, safety issues, maintenance and more importantly, helped us avoid costly incorrect decisions. These credentials, coupled with his honesty and enthusiastic personality, rank Dario Designs, Inc., in an elite category.

Dario Designs, Inc., has demonstrated its willingness to "go that extra mile" in meeting very demanding requests and timetables. Dario and his company are there whenever I need them, not just on the "big jobs".

I have known Dario DiMare for more than ten years. He has continually proven to our company that he is impeccably honest, intelligent, innovative and hard-working. I would welcome contact by any prospective client to discuss either Mr. DiMare or his company.

Sincerely yours,

A handwritten signature in blue ink, appearing to read "A. Tierno", written over a horizontal line.

Anthony F. Tierno
Executive Vice President
and Chief Operating Officer

AFT/dkt

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